

Financial Results for FY 3/2025 Q3

February 5, 2025

NISSIN FOODS HOLDINGS CO., LTD.

(TSE Stock Code: 2897)



Today's Points

■ Core operating profit of existing businesses surpassed the internal plan despite a YoY decrease, aiming to achieve the full-year plan

Point 1: 3/2025 Q3 (Apr.-Dec.) Financial Results

- Revenue increased by 6% YoY, with all businesses showing growth. Core operating profit of existing businesses decreased by 7% YoY.
- Domestic instant noodles business: Increase in revenue (+5.2 Bil. yen, +2.5%) and slight decrease in profit (-0.1 Bil. yen, -0.3%)
 - Two brands saw an increase in volume, with continued revenue growth momentum in both standard and affordable products.
 - Core operating profit remained flat YoY due to strategic sales promotion on core products.
- Domestic non-instant noodles business: Increase in revenue (+11.8 Bil. yen, +8.7%) and profit (+0.8 Bil. yen, +6.4%)
 - Frozen Foods, CISCO and KOIKE-YA posted significant increases in sales. Profits increased by a mid-single digit percentage across the entire business.
- Overseas business: Increase in revenue (+15.3 Bil. yen, +7.6%) and decrease in profit (-4.2 Bil. yen, -11.5%)
 - Revenue significantly increased in all regions by high-single digit percentage, especially boosted by Brazil business.
 - Profit decreased due to lower sales volumes in some channels of the U.S. business, increased material costs in the Americas, and a decline in equity-method profits from Mareven.

Point 2: Aiming to achieve the full-year plan

- Revenue and core operating profit of existing businesses for Apr.-Dec. were in line with the plan.
- Expect to achieve the full-year plan through a recovery of sales volume in the U.S. business and strengthened cost optimization in NISSIN FOOD in Q4



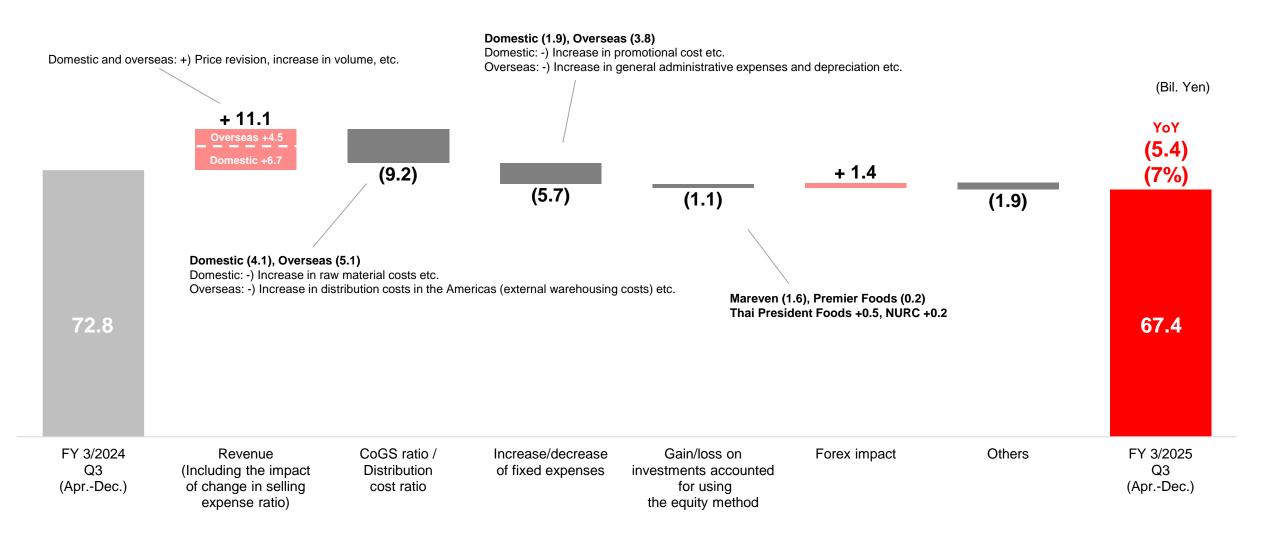
FY 3/2025 Q3 Consolidated Financial Summary

Bil. yen	Institutio	nal accounting	basis	Constant currency basis				
	FY 3/2025	YoY ch	nange	FY 3/2025	YoY change			
	Q3 (AprDec.)	Amount	Ratio	Q3 (AprDec.)	Amount	Ratio		
Revenue	582.3	+ 33.4	+ 6.1%	575.2	+ 26.3	+ 4.8%		
Core operating profit of existing businesses	67.4	(5.4)	(7.4%)	66.0	(6.8)	(9.3%)		
Operating profit	60.5	(8.1)	(11.8%)	59.2	(9.3)	(13.6%)		
Profit attributable to owners of the parent	43.6	(5.5)	(11.2%)	42.6	(6.4)	(13.1%)		
Core OP margin of existing businesses	11.6%	(1.7pt)		11.5%	(1.8pt)			
OP margin	10.4%	(2.1pt)		10.3%	(2.2pt)			
Profit attributable to owners of the parent margin	7.5%	(1.5pt)		7.4%	(1.5pt)			

^{*}Operating profit includes the impact of 2.7 Bil. yen in impairment losses on fixed assets in mainland China, recorded in the third quarter.

Analysis of Core OP of Existing Businesses





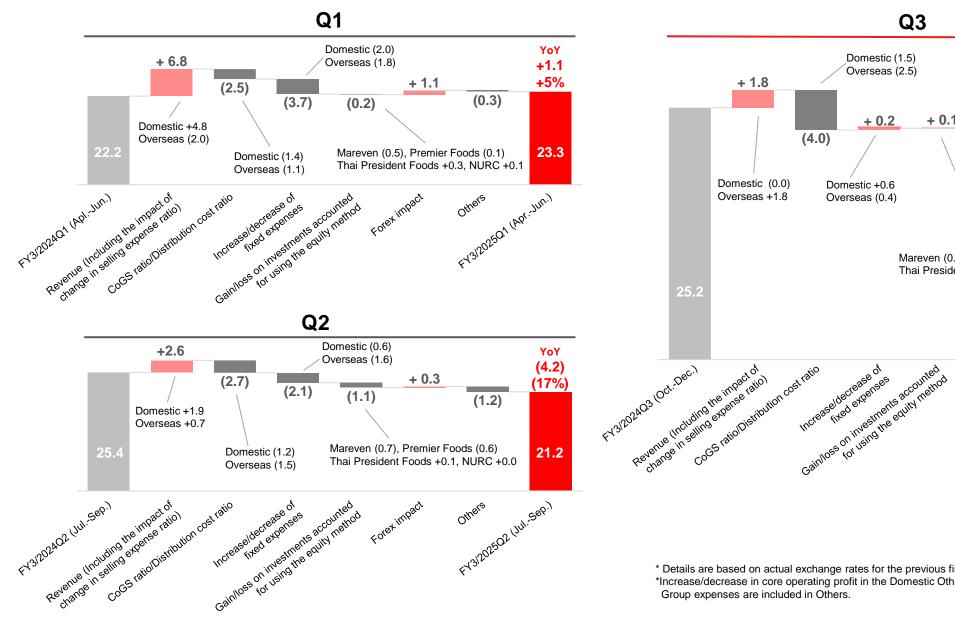
^{*} Details are based on actual exchange rates for the previous fiscal year.

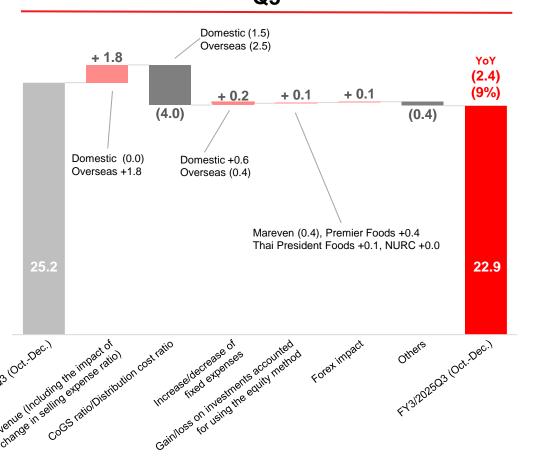
^{*} Increase/decrease in core operating profit in the Domestic Others segment, Other reconciliations and Group expenses are included in Others.



(Bil. Yen)

Analysis of Core OP of Existing Businesses (quarterly basis)





^{*} Details are based on actual exchange rates for the previous fiscal year.

^{*}Increase/decrease in core operating profit in the Domestic Others segment, Other reconciliations and Group expenses are included in Others.

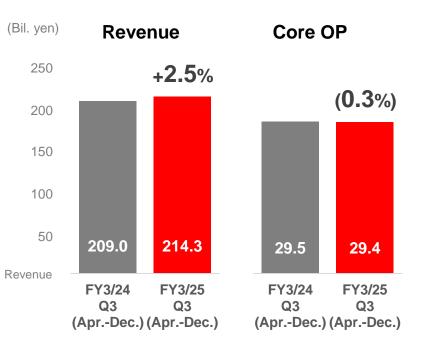


Financial Summary by Segment

- Consolidated revenue increased by 6% YoY, with growth in all businesses.
- Domestic business achieved higher profit despite increased costs. Overseas business saw a decline in profit, mainly due to the Americas business.

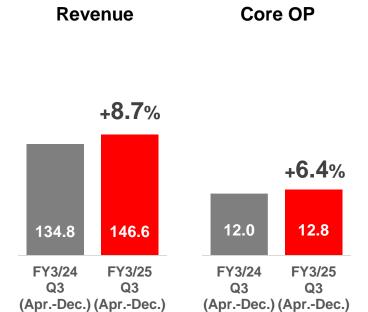
Domestic Instant Noodles Business

Revenue increased at both of two brands. At NISSIN FOOD, both core products and affordable products performed well and at MYOJO, main brands also performed well. Profit slightly decreased due to Increased costs.



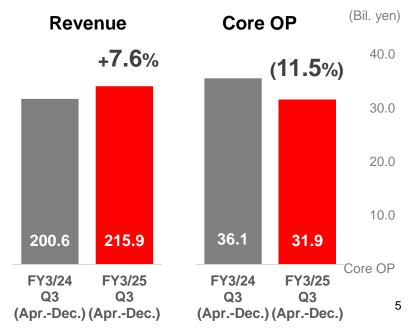
Domestic Non-Instant Noodles Business

Revenue of YORK and KOIKE-YA increased by double-digit percentage. Revenue increased at all businesses due to strong sales of Frozen Foods and CISCO in addition to price revision effects. Increase in revenue surpassed cost increase, resulted in profit increase.



Overseas Business

Revenue increased in all regions, especially driven by Brazil business. Profit decreased due to increased material costs in Americas, lower volumes at the U.S. business and profits decline of equity-method Mareven.





Revenue Results by Segment

- Revenue increased in all businesses, performed well

	Institutio	nal accounting	basis	Constant currency basis			
Bil. yen	FY 3/2025 Q3	YoY cl	nange	FY 3/2025 Q3	YoY change		
	(AprDec.)	Amount	Ratio	(AprDec.)	Amount	Ratio	
NISSIN FOOD PRODUCTS	180.1	+ 3.0	+ 1.7%	180.1	+ 3.0	+ 1.7%	
MYOJO FOODS	34.1	+ 2.2	+ 6.8%	34.1	+ 2.2	+ 6.8%	
Domestic Instant Noodles Business	214.3	+ 5.2	+ 2.5%	214.3	+ 5.2	+ 2.5%	
Chilled / Frozen foods and beverages	76.8	+ 5.2	+ 7.3%	76.8	+ 5.2	+ 7.3%	
Confectionery / Snack	69.8	+ 6.5	+ 10.3%	69.8	+ 6.5	+ 10.3%	
Domestic Non-Instant Noodles Business	146.6	+ 11.8	+ 8.7%	146.6	+ 11.8	+ 8.7%	
Domestic Others	5.6	+ 1.1	+ 23.7%	5.6	+ 1.1	+ 23.7%	
Domestic Business total	366.4	+ 18.0	+ 5.2%	366.4	+ 18.0	+ 5.2%	
The Americas	125.6	+ 6.4	+ 5.4%	123.7	+ 4.5	+ 3.8%	
China (incl. H.K.)	53.5	+ 4.7	+ 9.6%	50.4	+ 1.5	+ 3.1%	
Asia	17.6	+ 1.9	+ 12.4%	16.6	+ 1.0	+ 6.3%	
EMEA	19.2	+ 2.3	+ 13.5%	18.1	+ 1.2	+ 7.4%	
Overseas Business total	215.9	+ 15.3	+ 7.6%	208.8	+ 8.3	+ 4.1%	
Consolidated	582.3	+ 33.4	+ 6.1%	575.2	+ 26.3	+ 4.8%	

^{*} Results in China (Incl. H.K.) are based on the consolidation policy of NISSIN FOODS HOLDINGS.

^{*} Domestic Others includes new businesses.



Core OP Results by Segment

 Profit decreased mainly due to upfront investment in the U.S. business and lower profits at equity-method affiliates in Europe.

	FY 3/2025 Q3 (AprDec.) Institutional accounting basis							
Bil. yen	OP	Other Income	Core OP	YoY change				
	UP	and Expenses	Core OP	Amount	Ratio			
NISSIN FOOD PRODUCTS	26.7	0.1	26.6	(0.5)	(2.0%)			
MYOJO FOODS	2.8	0.1	2.8	+ 0.4	+ 19.2%			
Domestic Instant Noodles Business	29.5	0.2	29.4	(0.1)	(0.3%)			
Chilled / Frozen foods and beverages	7.5	0.1	7.4	+ 0.2	+ 2.1%			
Confectionery / Snack	5.0	(0.3)	5.4	+ 0.6	+ 13.1%			
Domestic Non-Instant Noodles Business	12.5	(0.3)	12.8	+ 0.8	+ 6.4%			
Domestic Others	1.0	0.0	1.0	(0.2)	(19.9%)			
Domestic Business total	43.0	(0.1)	43.1	+ 0.4	+ 1.0%			
The Americas	14.5	(0.0)	14.5	(3.6)	(20.1%)			
China (incl. H.K.)	2.8	(2.5)	5.4	+ 0.0	+ 0.2%			
Asia	6.4	0.0	6.4	+ 1.1	+ 20.0%			
EMEA	5.6	(0.1)	5.7	(1.6)	(21.8%)			
Overseas Business total	29.3	(2.6)	31.9	(4.2)	(11.5%)			
Domestic and Overseas Businesses total	72.3	(2.7)	75.0	(3.7)	(4.7%)			
Other reconciliations	(0.2)	(0.0)	(0.2)	(0.1)	-			
Group expenses	(7.4)	-	(7.4)	(1.5)	-			
Existing Businesses	64.7	(2.7)	67.4	(5.4)	(7.4%)			
New Businesses	(4.2)	(0.0)	(4.2)	(0.3)	-			
Consolidated	60.5	(2.7)	63.2	(5.7)	(8.2%)			

FY 3/2025 Q3 (AprDec.)								
Constant currency basis								
Core OP	YoY change							
COIE OF	Amount	Ratio						
26.6	(0.5)	(2.0%)						
2.8	+ 0.4	+ 19.2%						
29.4	(0.1)	(0.3%)						
7.4	+ 0.2	+ 2.1%						
5.4	+ 0.6	+ 13.1%						
12.8	+ 0.8	+ 6.4%						
1.0	(0.2)	(19.9%)						
43.1	+ 0.4	+ 1.0%						
14.1	(4.0)	(22.2%)						
5.1	(0.3)	(5.6%)						
6.0	+ 0.7	+ 13.1%						
5.4	(1.9)	(26.6%)						
30.5	(5.6)	(15.4%)						
73.6	(5.1)	(6.5%)						
(0.2)	(0.1)	-						
(7.4)	(1.5)	-						
66.0	(6.8)	(9.3%)						
(4.2)	(0.3)	-						
61.8	(7.1)	(10.3%)						

^{*}Results in China (Incl. H.K.) are based on the consolidation policy of NISSIN FOODS HOLDINGS.

^{*}Operating profit in the China region decreased mainly due to 2.7 Bil. yen in impairment losses on fixed assets in mainland China



Status of Our Businesses



Domestic Instant Noodles Business

Profit slightly decreased due to increased material costs etc. despite core brands performed well.

FY 3/2024 FY 3/2025 FY 3/2024 FY 3/2025 61.4 64.1 66.7 69.3 80.9 80.9 209.0 214.3 285.0 Q1 Q2 Q3 Apr.-Dec. FY3/2025 Plan

NISSIN FOOD PRODUCTS (Apr.-Dec. +2%)

Cup type: Sales of mainstay products such as CUP NOODLE, NISSIN NO DONBEI, and NISSIN

YAKISOBA U.F.O. remained steady. New products such as NISSIN NO KIKI DONBEI series

and winter limited CUP NOODLE KUSEUMA series also contributed

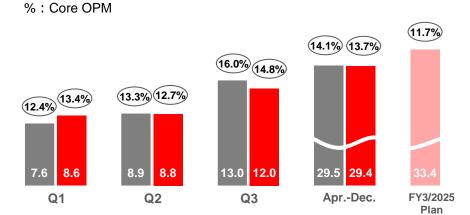
Bag type: New Product NISSIN RAOH 3-MEAL PACK performed well

MYOJO FOODS (Apr.-Dec. +7%)

Cup type: IPPEICHAN YOMISE NO YAKISOBA and BUBUKA ABURA SOBA performed well

Bag type: Strong of CHARMERA remained strong

Core Operating Profit (Bil. Yen)



NISSIN FOOD PRODUCTS (Apr.-Dec. -2%)

- +) Increased in profit due to increased sales
- -) Increased raw material costs and distribution costs etc.

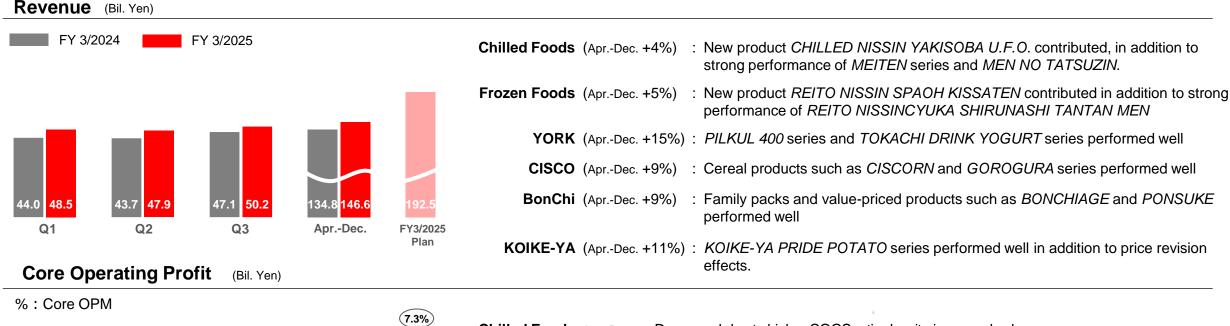
MYOJO FOODS (Apr.-Dec. +19%)

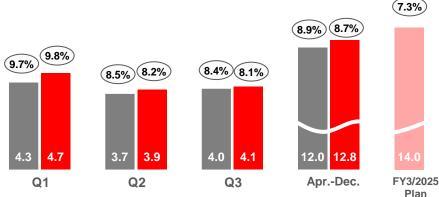
- +) Increased in profit due to increased sales
- -) Increased raw material costs etc.



Domestic Non-Instant Noodles Business

 YORK saw its strong performance of PILKUL 400. High-value-added products of KOIKE-YA and cereal products of CISCO also performed well. All contributed to the growth. Overall business profit increased despite increase of raw material costs and marketing costs.





Chilled Foods Apr.-Dec. : Decreased due to higher COGS ratio despite increased sales

Frozen Foods Apr.-Dec. : Increased due to strong performance despite increased raw material costs etc.

YORK Apr.-Dec. : Increased due to strong performance despite increased raw material costs etc.

CISCO Apr.-Dec. : Increased due to price revision etc. despite increased raw material costs etc.

BonChi Apr.-Dec.: Increased due to strong performance etc. despite increased raw material costs etc.

KOIKE-YA Apr.-Dec. : Increased due to price revisions and improved profitability in overseas businesses,

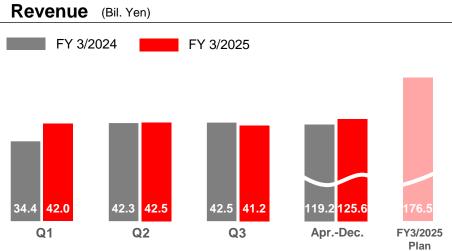
despite the increased raw material costs and advertising expenses.



The Americas

Core Operating Profit

 Revenue (Apr.-Dec.) increased YoY mainly due to Brazil business, where production is recovering, despite lower sales volume in the U.S. business. Profit decreased due to increased costs.



U.S. Apr.-Dec. : Increased partly due to forex impact despite lower sales volume at stores in some areas

although sales measures are strengthened (Forex impact +4.2 Bil. yen)

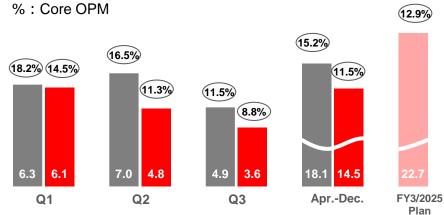
Mexico Apr.-Dec. : Decreased due to lower volume for exports despite price revisions

(Forex impact -0.1 Bil. yen)

Brazil Apr.-Dec.: Increased due to recovery in production volume through the strengthening of production system

(Forex impact -2.2 Bil. yen)

	——— Oct De	ec. YoY ———	AprDec. YoY			
	Revenue*	Volume	Revenue*	Volume		
U.S.	-8%	-high-single digit %	-1%	-low-single digit %		
Mexico	-2%	-low-double digit %	-2%	-high-single digit %		
Brazil	+18%	+low-double digit %	+14%	+high-single digit %		



(Bil. Yen)

- **U.S.** Apr.-Dec. : Decreased due to increased distribution and raw material costs in addition to lower sales volume (Forex impact +0.6 Bil. yen)
- Mexico Apr.-Dec. : Decreased mainly due to lower sales volume for exports (Forex impact -0.0 Bil. yen)

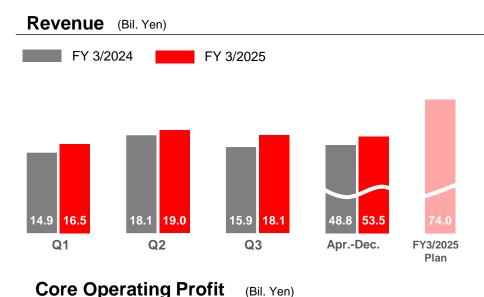
Oct Dec VeV

- **Brazil** Apr.-Dec. : Decreased due to increased raw material costs despite higher sales volume (Forex impact -0.2 Bil. yen)
 - * Revenue increase/decrease in the U.S. represents the sum of NISSIN FOOD (U.S.A.) and MYOJO U.S.A.
 - * Revenues are based on actual exchange rates for the previous fiscal year.
 - * Volumes presented on a management accounting basis.



China (incl. H.K.)

Revenue and profit increased in the segment as a whole. Sales growth was driven by cup-type products in Mainland China. Mainstream bag-type products in Hong Kong returned to a recovery trend.



others

Hong Kong and Apr.-Dec.: Sales volume increased by a low single-digit% YoY, with the recovery in sales volume of bag-type noodles. The new consolidations also contributed to the sales

growth. (Forex impact +1.3 Bil. yen)

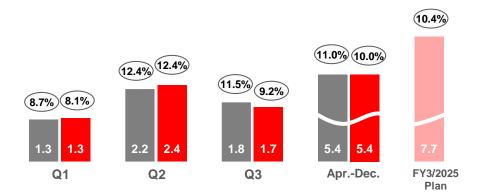
Mainland China Apr.-Dec.: Increased due to higher sales volume (Forex impact +1.8 Bil. yen)

Sales volume of mainstay cup type noodles improved due to expansion of sales

channels to inland areas

Apr.-Dec. YoY _____ Revenue* Volume* Hong Kong and others +low-single digit % +4% **Mainland China** +3% +mid-single digit %

%: Core OPM



others

Hong Kong and Apr.-Dec.: Increased due to new subsidiaries and strong performance of instant noodles

business, which covered depreciation and amortization (Forex impact +0.1 Bil. yen)

Mainland China Apr.-Dec.: Decreased due to increasing material costs despite increased sales volume of cup

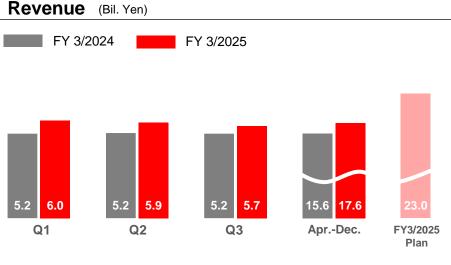
type noodles (Forex impact +0.2 Bil. yen)

- Revenues are based on actual exchange rates for the previous fiscal year and volumes presented on a management accounting basis in Hong Kong and Mainland China
- Financial results in China (including H.K.) are based on the consolidation policy of NISSIN FOOD HOLDINGS
- Business in Vietnam Co., Ltd. has been included in H.K.and others. In September, Gaemi Food became a consolidated subsidiary and began the snack business in South Korea. In December, ABC Pastry became a consolidated subsidiary and began the frozen foods business in Australia.
- **** Operating profit in the China region decreased mainly due to 2.7 Bil. ven in impairment losses on fixed assets in mainland China.



Asia

Revenue increased, and profit also increased, in addition to the contribution of equity method gains.
 In Thailand, high-value-added bag-type noodles performed well.



By descending order of revenue

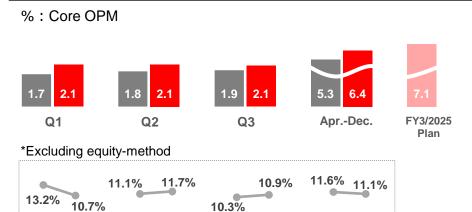
Thailand Apr.-Dec.: Increased (Forex impact +0.4 Bil. yen)

India Apr.-Dec.: Increased (Forex impact +0.3 Bil. yen)

Singapore Apr.-Dec.: Increased (Forex impact +0.2 Bil. yen)

Indonesia* Apr.-Dec.: Increased (Forex impact +0.1 Bil. yen)

Core Operating Profit (Bil. Yen)



By descending order of profit (excluding companies accounted for using the equity method)

Thailand Apr.-Dec.: Increased (Forex impact +0.07 Bil. yen)

Singapore Apr.-Dec.: Decreased (Forex impact +0.03 Bil. yen)

India Apr.-Dec.: Increased (Forex impact +0.01 Bil. yen)

India Apr.-Dec.: Decreased (Forex impact +0.00 Bil. yen)

Gain (loss) on investments accounted for using the equity method

Thai President Foods Apr.-Dec.: 2.8 Bil. yen (YoY: +0.6 Bil. yen (Forex impact +0.15 Bil. yen))

NURC Apr.-Dec.: 1.6 Bil. yen (YoY: +0.3 Bil. yen (Forex impact +0.1 Bil. yen))



EMEA

Q1

*Excluding equity-method

11.5%

Q2

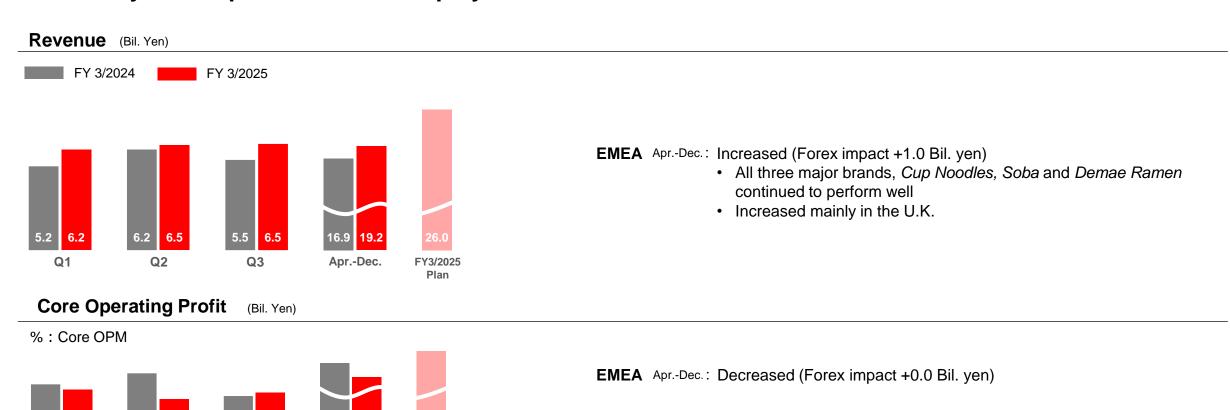
Q3

Apr.-Dec.

5.8%

FY3/2025 Plan

 Revenue continued to increase in the rapidly growing instant noodles market, but profit decreased mainly due to profit decline in equity method Mareven.



Gain (loss) on investments accounted for using the equity method

Mareven Apr.-Dec.: 1.6 Bil. Yen (YoY: -1.6 Bil. yen (Forex impact -0.0 Bil. yen))

Premier Foods Apr.-Dec.: 3.0 Bil. Yen (YoY: +0.1 Bil. yen (Forex impact +0.3 Bil. yen))



Appendix

NISSIN GROUP

FY 3/2025 Full-Year Earnings Plan

- We aim for revenue growth of 7.1% YoY and core operating profit of existing businesses is projected to increase by 5.0% YoY to 84.6 billion yen.
- We also aim for record highs in both revenue and profit at each stage.

Revenue

785.0 Bil. yen +7.1%

Core Operating Profit of Existing Businesses

Mid-single digit growth

84.6 Bil. yen +5.0%

Invest in new businesses at an amount between 5% to 10% of core operating profit of existing businesses

Operating profit

76.0 ~ **80.0** Bil. Yen +3.6 ~ +9.0%

Profit attributable to owners of the parent

54.5 ~ **57.5** Bil. Yen +0.6 ~ +6.1%

EPS

179 ~ 189 Yen/Share

^{*}Yen-based presentation of earnings plan are based on actual exchange rates for FY 3/2024



FY 3/2025 Plan by Segment

		Revenue	e (IFRS)	Core Operating Profit (Non-GAAP)				
Bil. Yen	FY 3/2025	F	Y 3/2024 Results	5	FY 3/2025	FY 3/2024 Results		
	Plan	Revenue	YoY change		Plan	Core OP	YoY change	
NISSIN FOOD PRODUCTS	241.5	232.2	+ 9.3	+ 4.0%	30.5	29.5	+ 1.0	+ 3.2%
MYOJO FOODS	43.5	43.5	+ 0.0	+ 0.1%	2.9	2.7	+ 0.2	+ 5.9%
Domestic Instant Noodles Business	285.0	275.7	+ 9.3	+ 3.4%	33.4	32.3	+ 1.1	+ 3.4%
Chilled / Frozen foods and beverages	101.0	95.2	+ 5.8	+ 6.1%	8.5	7.7	+ 0.8	+ 10.4%
Confectionery / Snack	91.5	85.2	+ 6.3	+ 7.5%	5.5	4.9	+ 0.6	+ 11.5%
Domestic Non-Instant Noodles Business	192.5	180.4	+ 12.1	+ 6.7%	14.0	12.6	+ 1.4	+ 10.8%
Domestic Others	8.0	6.1	+ 1.9	+ 31.5%	0.9	(2.1)	+ 3.0	-
Domestic Business total	485.5	462.1	+ 23.4	+ 5.1%	48.3	42.8	+ 5.5	+ 12.9%
The Americas	176.5	160.3	+ 16.2	+ 10.1%	22.7	21.5	+ 1.2	+ 5.4%
China (incl. H.K.)	74.0	66.5	+ 7.5	+ 11.4%	7.7	8.1	(0.4)	(4.4%)
Asia	23.0	20.7	+ 2.3	+ 11.0%	7.1	6.6	+ 0.5	+ 8.3%
EMEA	26.0	23.3	+ 2.7	+ 11.6%	8.7	9.5	(0.8)	(8.9%)
Overseas Business total	299.5	270.8	+ 28.7	+ 10.6%	46.2	45.7	+ 0.5	+ 1.1%
Domestic and Overseas Businesses total	785.0	732.9	+ 52.1	+ 7.1%	94.5	88.5	+ 6.0	+ 6.8%
Other reconciliations	-	-	-	-	(0,0)	(0.0)	(2.0)	
Group expenses	-	-	-	-	(9.9)	(7.8)	(2.0)	-
Existing Businesses	785.0	732.9	+ 52.1	+ 7.1%	84.6	80.6	+ 4.0	+ 5.0%
New Pueinesses					(8.0)	(6.2)	(1.8)	-
New Businesses	-	-	-	-	~ (4.0)	(6.2)	~ + 2.2	-
Concelidated	705.0	722.0	+ 52.1	+ 7.1%	76.6	74.4	+ 2.2	+ 2.9%
Consolidated	785.0	732.9			~ 80.6	74.4	+ 6.2	~ + 8.3%

^{*}China (including H.K.) strategy and related targets, financial results plan are established independently by NISSIN FOODS HOLDINGS



Revenue and Volume in the Americas and Overseas (YoY)

Base products: +low-single digit %
Premium products: +10% level

FY3/2024 FY3/2025

Q3 (OctDec				Q1 (AprJun.)		Q2 (JulSep.)		Q3 (OctDec.)		FY3/2025 Plan		
101	Revenue*	Volume	Revenue*	Volume	Revenue*	Volume	Revenue*	Volume	Revenue*	Volume	Revenue*	Volume
U.S.	-1%	+low-single digit %	+0%	+high-single digit %	+1%	+low-single digit %	+4%	+low-single digit %	-8%	-high-single digit %	+mid-single digit %	+mid-single digit %
Mexico	+19%	+low-double digit %	+14%	+low-double digit %	-6%	-10% level	+0%	-mid-single digit %	-2%	-low-double digit %	+10% level	+10% level
Brazil	+2%	-high-single digit %	-2%	-low-double digit %	+31%	+20% level	+0%	-mid-single digit %	+18%	+low-double digit %	+10% level	+10% level
Overseas total	-0%	-low-single digit %	+1%	Flat range	+6%	+high-single digit %	+2%	Flat range	+4%	+low-single digit %	+11%	+10% level

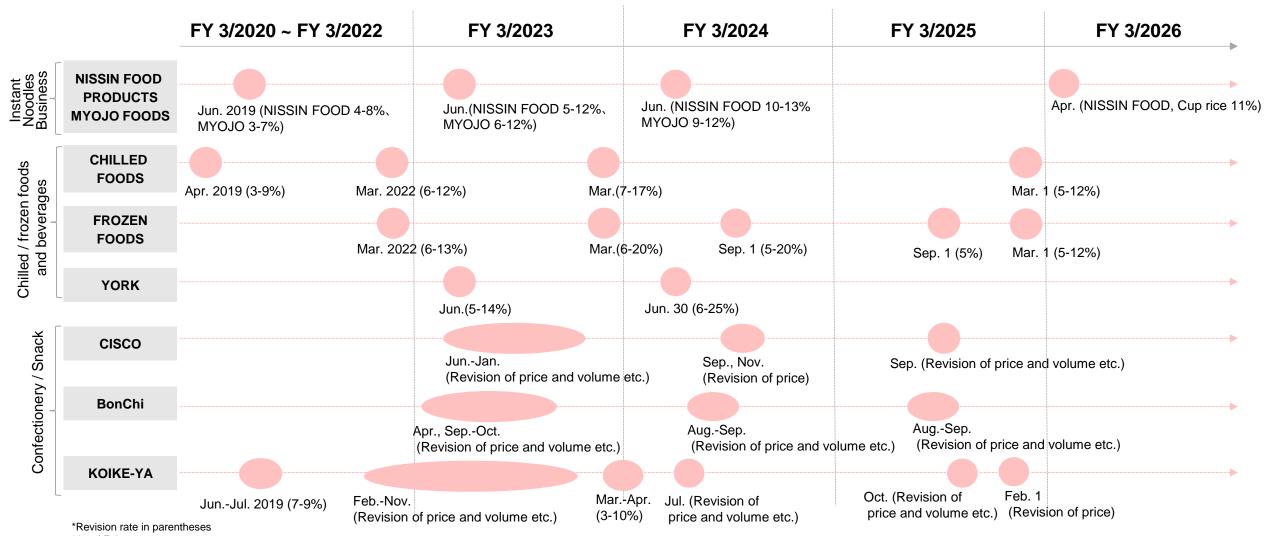
^{*} Revenue are based on actual exchange rates for the previous fiscal year.

^{*} Volume are stated on a management basis.

^{*} Revenue growth in the U.S. is the sum of NISSIN FOODS (U.S.A.) and MYOJO U.S.A.



Major Price Revisions (Domestic)

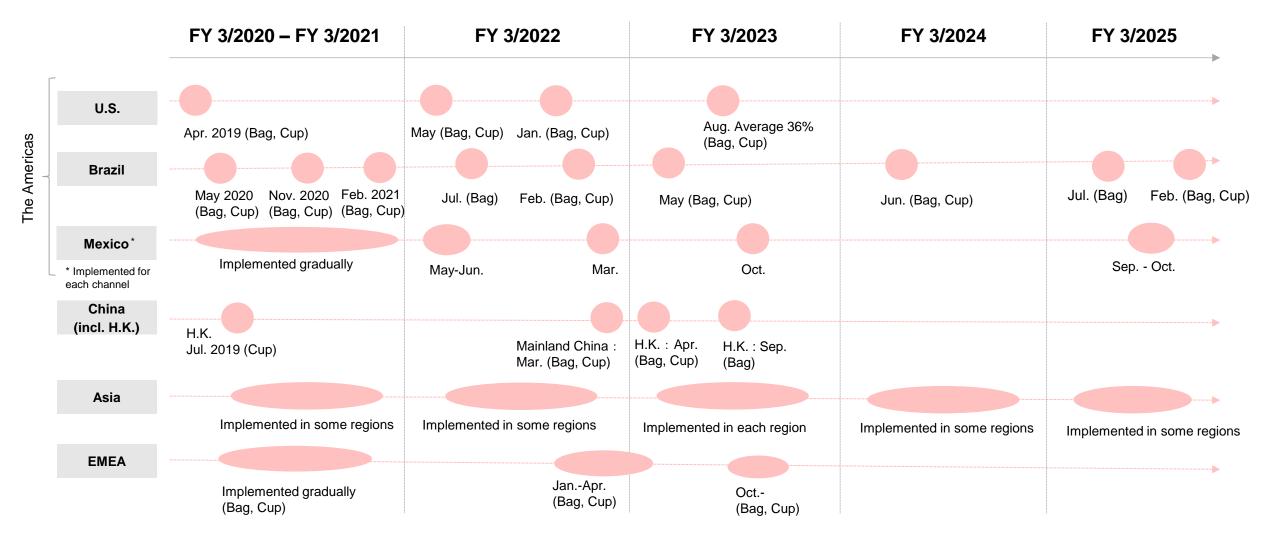


^{*}As of February 2025

¹⁹



Major Price Revisions (Overseas)





Company plans, business forecasts, strategies, and other information contained in this document are based on management judgments derived from information available at the time of this publication. Be aware that these are only future projections, and actual results may differ due to various risks and uncertainties. These risks and uncertainties include intensifying price competition in the market, changes in economic trends surrounding the business environment, exchange rate fluctuations, and significant market fluctuations in the capital markets.

The purpose of this document is only to provide information for reference in making investment decisions and is not a solicitation for investment. Use your own judgment when selecting stocks and making final investment decisions.

- These presentation materials are available in PDF format at our official website, under Financial Statements & Presentation Materials https://www.nissin.com/en_jp/ir/library/materials/
- Figures in this document are calculated to the thousands of yen, rounded to the nearest hundred million yen. Therefore, detailed calculations and total amounts may not agree
- As a general rule, fiscal years in this document run from April 1, 20YY through March 31, 20YY, and may be written as FY 3/20YY
- Results from China (Incl. H.K.) are based on the consolidation policy of NISSIN FOODS HOLDINGS. Disclosure may differ from that of NISSIN FOODS
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